J. Scott Fabling

7 Del Sol Port St. Lucie, FL 34952-3437 j.scott.fabling@att.net

SUMMARY OF ACCOMPLISHMENTS

- > Established six professional services engineering divisions supporting both government and corporate entities.
- > Directed over 100 full life-cycle IT and Telecom audits and engineering projects over the past 28 years.
- > IT Design and Auditing focusing on IPSEC and "Best Practices" Industry Standards.
- > Developed and implemented professional services marketing and sales programs.
- > Designed and produced over 50 automated application-based business systems.
- > Managed projects involving hundreds of direct and sub-contracted personnel.
- Sub-Contractor management including RFI/RFP generation, response review and selection, contracting, cost and payment management.
- Coordinated assets to ensure efficient corporate resource and sub-contractor utilization; guaranteeing highest return on investment.
- > Established budgets, staffing requirements, work schedules, and compensation timelines.
- Advanced business computer application usage experience including accounting, CRM, ERP, inventory management, project management, computer aided design, and database management.
- Generated, coordinated and presented project reports and schedule status presentations to contractor teams and customer management.

PROFESSIONAL EXPERIENCE

FOURT'H DIMENSION INVENTION (FDI), Stuart, FL Principal

Consulting program/project manager and engineer to corporate and governmental construction and relocation projects for new build and reengineering initiatives. Successfully completed numerous system design projects for customers including Coors, Encompass and Chipotle (division of Mc Donalds). Increased productivity by 50% while reducing operating costs by \$200K.

COMPUWARE CORPORATION, Englewood, CO

Consulting Engineer

Contract Placement – Data Security Control Organization – First Data Corporation - Design New \$3M Computer Systems Monitoring Center – Facilities, Environmental, Systems, Networking, and Structured Furniture.

EQUIPMENT CONSULTING, INC. (ECI), Englewood, CO Established Professional Services Division and Consulting Engineer

Primary engineering design and system recengineering consultant on multiple new governmental, civil and hospital offices, manufacturing and warehouse facilities. Corporate facilities relocation. Provided full program management lifecycle development from physical plant to logical network design. Developed operational delivery policies procedures, standards and practices (PPSPs) for SunMOVES, a division of Sun Microsystems, Inc. Project lead of new Chipotle corporate headquarters renovation construction and relocation. Increased gross revenues by \$20M.

LANTECH, INC., Englewood, CO

Established Professional Services Division and Consulting Engineer

Developed and implemented Professional Services Division – Business Plan / Marketing / Sales / Products / Delivery – Increased gross revenue base by \$35 Million. Primary systems engineering consultant for engineering, construction design and implementation of new \$300M Quantum Corporation engineering and manufacturing Facilities across Colorado.

EDUCATION

Masters of Science, Management Information Systems • University of Denver Bachelors of Science, Computer Management Sciences and Business • Metropolitan State College of Denver Certified Netware Engineer (CNE) – Certified Banyan Engineer (CBE) Published, Co-Author "Networking with Banyan Vines" Insurance Agent – Florida #E186602 – Resigned 2008

April 2001 – Oct 2001

Sep 1998 - Oct 2000

Mar 1997 – Aug 1998

Oct 2000 – Present